

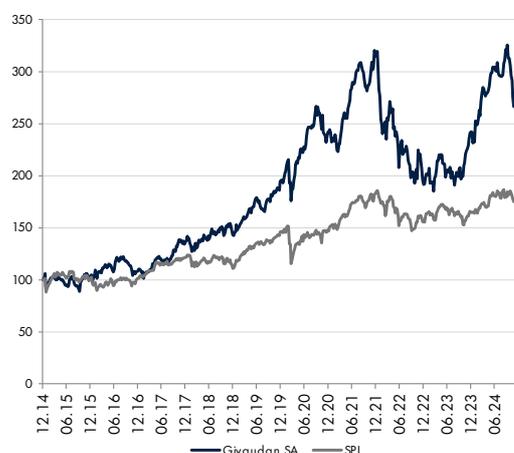
Stock Information

| | | | |
|--------------------------------------|------------|--------------|--------|
| Price | 30.11.2024 | CHF | 3'881 |
| Market Capitalisation (mn) | | CHF | 35'836 |
| Average Daily Volume (last 3 months) | | | 16'308 |
| 52 weeks High / Low | | 4'690 | 3'265 |
| ISIN | | CH0010645932 | |
| Bloomberg Code | | GIVN SW | |

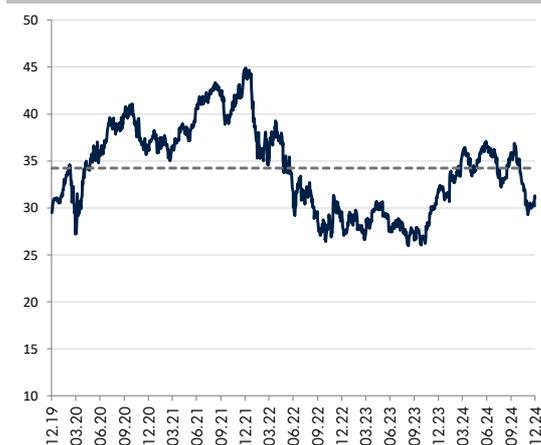
Management

| | |
|----------|----------------|
| Chairman | Calvin Grieder |
| CEO | Gilles Andrier |
| CFO | Stewart Harris |

10 years evolution (weekly data, rebased to CHF)



1Y Forward PE



Stock absolute and relative performance (CHF)

| In % | Absolute | Relative * |
|----------|----------|------------|
| 1 month | -5.3 | -5.0 |
| 3 months | -10.9 | -5.9 |
| 6 months | -8.4 | -6.4 |
| YTD | 13.3 | 5.7 |
| 1 year | 20.6 | 10.5 |
| 2023 | 25.8 | 19.7 |
| 2022 | -39.8 | -23.4 |

*relative to Benchmark

Description

Demerged from Roche and floated in 2000, Givaudan is the world number one in flavours and fragrances. The group's market share is about 25%. The Flavours division produces additives for the food industry. The Fragrances division can be divided into 2 sub-units. The first one, producing perfumes, is cyclical and linked to the luxury industry. The second one produces fragrances for the Home and Personal Care (HPC) industry.

End of 2006, Givaudan acquired its Dutch-British competitor Quest International, which, at the time, was the number 6 of the industry. The rationale for this concentration is to increase the global reach of the company in order to supply global customers. Since then, the group has made several smaller acquisitions targeting "natural" products and active ingredients.

Key Figures (CHF)

| | 12/21 | 12/22 | 12/23 | 12/24e | 12/25e |
|----------------------|--------|--------|--------|--------|--------|
| Sales | 6'684 | 7'117 | 6'915 | 7'386 | 7'672 |
| variation | | 6.5% | -2.8% | 6.8% | 3.9% |
| D&A costs | 390 | 364 | 356 | 209 | 215 |
| EBITDA | 1'482 | 1'476 | 1'473 | 1'761 | 1'849 |
| variation | | -0.4% | -0.2% | 19.6% | 5.0% |
| EBIT | 1'087 | 1'101 | 1'111 | 1'406 | 1'503 |
| variation | | 1.3% | 0.9% | 26.6% | 6.9% |
| PBT | | 928 | 989 | 1'323 | 1'363 |
| Net earnings | 821 | 864 | 954 | 1'111 | 1'150 |
| Total current assets | 3'407 | 3'707 | 3'615 | 3'615 | 3'615 |
| Total fixed assets | 8'027 | 7'802 | 7'513 | 7'513 | 7'513 |
| Total assets | 11'434 | 11'509 | 11'128 | 11'128 | 11'128 |
| Shareholders equity | 3'941 | 4'237 | 3'998 | 3'998 | 3'998 |
| Working capital | 1'085 | 1'782 | 1'554 | 1'554 | 1'554 |
| Net debt | 4'543 | 4'517 | 4'297 | 4'011 | 3'599 |
| Operating cash flow | 1'225 | 892 | 1'285 | 1'334 | 1'422 |
| Capex | -186 | -226 | -398 | -262 | -274 |
| Free cash flow | 1'039 | 666 | 887 | 1'071 | 1'149 |

Performance Ratios

| | 12/21 | 12/22 | 12/23 | 12/24e | 12/25e |
|-------------------|--------|--------|--------|--------|--------|
| Operating Margin | 16.3% | 15.5% | 16.1% | 19.0% | 19.6% |
| Net margin | 12.3% | 12.1% | 13.8% | 15.0% | 15.0% |
| ROE | 22.5% | 21.3% | 21.9% | 25.5% | 23.6% |
| WC / Sales | 16.2% | 25.0% | 22.5% | 21.0% | 20.3% |
| Net Debt / EBITDA | 306.5% | 306.0% | 291.7% | 227.7% | 194.6% |
| Net Debt / Equity | 115.3% | 106.6% | 107.5% | 100.3% | 90.0% |
| D&A / P,P&E | 8.9% | 8.0% | 8.2% | 4.8% | 4.9% |
| Capex / D&A | 47.7% | 62.1% | 111.8% | | |
| Capex / Sales | 2.8% | 3.2% | 5.8% | 3.6% | 3.6% |
| FCF/Net Earnings | 126.6% | 77.1% | 93.0% | 96.4% | 99.9% |

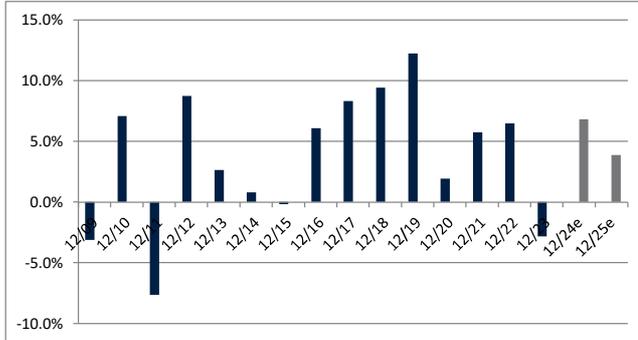
Principal competitors (rebased to CHF)

| Name | Mkt Cap (mn) | P/E 2024 | P/E 2025 | Div Yield | Perf YTD |
|--------------------------------|--------------|----------|----------|-----------|----------|
| Givaudan SA | 35'836 | 30.7 | 30.0 | 1.9 | 13.3% |
| International Flavors & Fragra | 20'582 | 21.7 | 19.9 | 1.8 | 20.0% |
| Symrise AG | 13'600 | 30.6 | 26.4 | 1.2 | 6.3% |

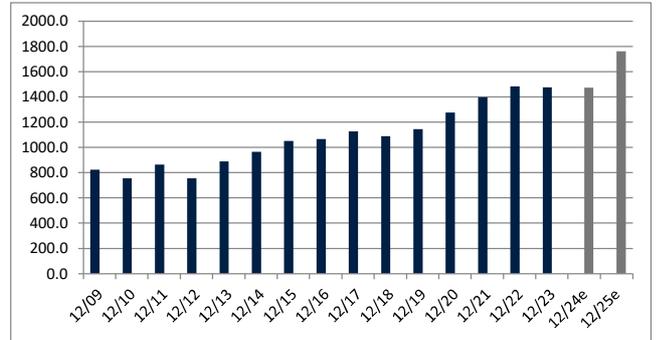
Per Share CHF

| | 12/21 | 12/22 | 12/23 | 12/24e | 12/25e |
|----------------|-------|-------|--------|--------|--------|
| Basic EPS | 88.37 | 93.35 | 103.06 | 119.83 | 124.13 |
| Variation | | 5.6% | 10.4% | 16.3% | 3.6% |
| P/E | 54.2 | 30.3 | 33.8 | 32.4 | 31.3 |
| P/B | 11.2 | 6.2 | 8.0 | 9.0 | 9.0 |
| P/FCF | 42.6 | 39.3 | 36.3 | 33.4 | 31.2 |
| Dividend | 66.0 | 67.0 | 68.0 | 73.2 | 76.1 |
| Variation | | 1.5% | 1.5% | 7.6% | 4.0% |
| Payout ratio | 75% | 72% | 66% | 61% | 61% |
| Dividend yield | 1.4% | 2.4% | 2.0% | 1.9% | 2.0% |

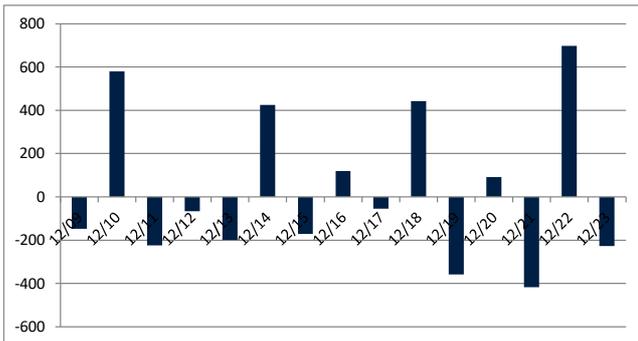
Sales growth



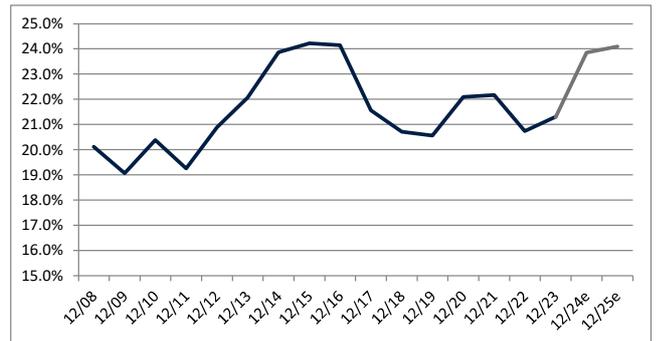
EBITDA



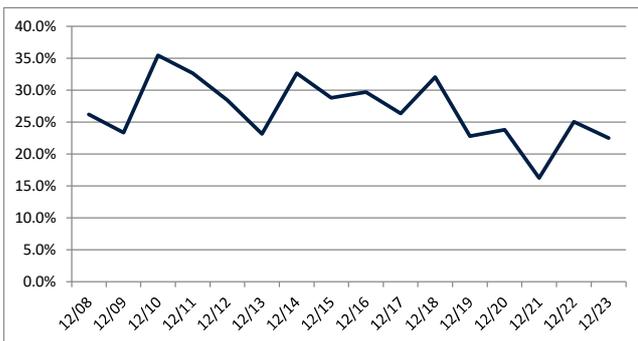
Variation WC



EBITDA margin



WC / sales



Net debt / EBITDA

